

## **ANNOUNCEMENT & NEWS RELEASE**

## NTEGRATOR SECURES FOUR CONTRACTS WORTH S\$2.9 MILLION FROM MAJOR TELCO PLAYERS IN MYANMAR

- Ntegrator subsidiary receives permanent certificate of registration from Myanmar's Ministry of National Planning and Economic Development

**Singapore, March 3, 2014** – Ntegrator International Ltd ("Ntegrator" or "the Group"), a leading regional communications network specialist and systems integrator, has secured four major contracts, worth S\$2.9 million, for the supply of telecommunications equipment to major repeat customers in Myanmar.

Three contracts, awarded by Myanmar's Ministry of Defence ("MOD Myanmar"), are for the supply of communications network equipment for expansion of network capacity. The fourth contract, awarded by MRTV, Myanmar's state-owned broadcast radio and television network, is for the supply of an FM transmitter.

Commenting on the Group's contract wins, Mr. Jimmy Chang, Managing Director of Ntegrator said, "Riding on the momentum of our first round of contract wins in January, we have secured another four contracts from two major customers in Myanmar. Our strong track record and reputation for delivering quality products and services on a timely basis continue to earn us the support of MOD Myanmar and MRTV – two repeat customers who have been with us since we entered the Myanmar market a decade ago."

All the four contracts are slated for delivery in the current financial year and are expected to bring positive contributions to the Group's financial performance for the financial year ending December 31, 2014. With these new contracts, Ntegrator has secured orders of over S\$6.9 million in the first two months of FY2014.

Industry watchers have forecast foreign investments into Myanmar to reach over US\$100 billion over the next two decades<sup>1</sup>, with a significant portion directed at the infrastructure and telecommunication sector.

To sink its roots deeper and to better capture new business opportunities in the country, the Group established a wholly-owned subsidiary, Ntegrator Myanmar, in August 2013. This will afford the Group a greater degree of engagement with customers and a faster response time through a dedicated sales and support team on the ground. Ntegrator Myanmar received the permanent certificate of registration from the Myanmar Ministry of National Planning and Economic Development on February 21, 2014.

"We remain positive on opportunities in 2014 as the global economic outlook continues to be positive and demand for network and communications hardware and services in the region continues to grow," concluded Mr Chang.

<sup>&</sup>lt;sup>1</sup> http://www.bloomberg.com/news/2013-05-29/myanmar-may-attract-100-billion-in-fdi-by-2030-mckinsey-says.html

## **About Ntegrator International Ltd**

Listed on Catalist (formerly known as SESDAQ) on October 26, 2005 approximately three years since its inception in April 2002, Ntegrator provides project management services as well as maintenance and support services. The Group's core businesses include the design, installation and implementation of data, video, fibre optics, wireless and cellular network infrastructure as well as voice communication systems. Headquartered in Singapore, Ntegrator has operations in the region, covering Singapore, Vietnam, Myanmar and Thailand.

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