



## **NEWS RELEASE**

### **NTEGRATOR REPORTS STRONGEST FIRST HALF PERFORMANCE SINCE LISTING**

- **Revenue surges 54.2% to S\$21.3 million**
- **Net Profit jumps 76.1% to S\$1.0 million**
- **Healthy double-digit growth in revenue for all business segments**
  - o **Project Sales leads with impressive 55.2% growth**
- **New contract wins in Vietnam and Cambodia boost order book to S\$25.4 million**

*Singapore, August 8, 2008* – Catalist-listed Ntegrator International Ltd (“Ntegrator” or the “Group”), a leading integration specialist and provider of network infrastructure and voice communication systems regionally, today reported a sterling performance for its half year ended June 30, 2008 (“1HFY2008”), a record performance since its listing in 2005.

Revenue jumped 54.2%, from S\$13.8 million to S\$21.3 million in 1HFY2008, due to the completion of several projects in Singapore, Vietnam, Cambodia and Myanmar. Net profit rose in tandem, increasing 76.1% from S\$0.6 million in 1HFY2007 to S\$1.0 million in 1HFY2008.

Segmentally, the Group’s core Project Sales recorded the best performance with revenue gain of 55.2% to S\$20.1 million, while Project Management and Maintenance Services grew by 38.7% to S\$1.2 million.

In line with the improved revenue, the Group's gross profit also achieved a 23.5% increase from S\$4.1 million in 1HFY2007 to S\$5.1 million in 1HFY2008.

## **Outlook and Future Plans**

The Group remains cautiously optimistic of future prospects in the telecommunications and network infrastructure industries in the face of the persisting challenging and competitive operating climate.

Commented Mr Jimmy Chang, Managing Director of Ntegrator: "We are established in a niche industry with few major players equipped with the necessary technical expertise. Our proven regional track record in providing specialist integration services and solutions has allowed us to enjoy repeat businesses from major and valued customers, such as the second largest telco operator in Vietnam, Viettel Corporation.

"In addition, we have established a presence in various key markets, such as Cambodia and Vietnam, all of which are currently experiencing a boom in telco infrastructure developments as the local governments increase their IT expenditure to keep pace with industrialisation.

"Backed by our strong technical competency, we believe that we are in the right place, at the right time, to capitalise on the emerging opportunities in the region to grow the Group."

The Group also announced today, three new contract wins worth US\$5.4 million (S\$7.4 million) from Viettel Corporation, of which one is awarded by Viettel Cambodia, Viettel Corporation's subsidiary in Cambodia. This is the Group's third contract win in Cambodia, following its two maiden contract wins in May this year. Adding on the new contracts, the Group currently has a strong order book of S\$25.4 million as at August 8, 2008, the majority of which is expected to be completed in FY2008.

## About Ntegrator International Ltd

Listed on the Catalist (formerly known as SESDAQ) on October 26, 2005, Ntegrator's core businesses include the design, installation and implementation of data, video, fibre optics, wireless and cellular network infrastructure as well as voice communication systems. Established in April 2002, the Group provides project management services as well as maintenance and support services. Ntegrator has also expanded its business portfolio to include the provision of turnkey solutions for medical equipment.

Headquartered in Singapore, Ntegrator has expanded its operations regionally, covering Singapore, Vietnam, Myanmar, Malaysia, Cambodia and Thailand.

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ISSUED ON BEHALF OF	:	Ntegrator International Ltd.
BY	:	Citigate Dewe Rogerson, i.MAGE Pte Ltd 1 Raffles Place #26-02 OUB Centre SINGAPORE 048616
CONTACT	:	Mrs Elaine Lim / Ms Karin Xiao at telephone
DURING OFFICE HOURS	:	6534-5122 (Office)
AFTER OFFICE HOURS	:	9751-2122 / 9827-5226 (Handphone)
EMAIL	:	<a href="mailto:elaine.lim@citigatedrimage.com">elaine.lim@citigatedrimage.com</a> <a href="mailto:karin.xiao@citigatedrimage.com">karin.xiao@citigatedrimage.com</a>

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